



FEDERATION OF GREEK INDUSTRIES

*G. Floupidi  
Brunel*

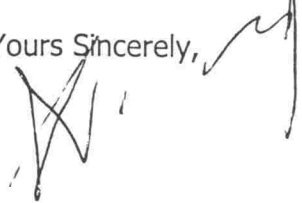
January 23, 2007  
Our ref. 378

Professor Zahir Irani  
Head of School  
Brunel Business School  
**Brunel University**  
Uxbridge,  
Middlesex UB8 3PH  
**United Kingdom**

Dear Professor Zahir Irani,

Please find herewith the original copy of the Memorandum of Understanding signed by the Federation of Greek Industries. We wish to convey to you our sincere greetings and best wishes for a successful cooperation on the objectives of the Memorandum.

Yours Sincerely,



Dionissis Nikolaou  
Director General

# MEMORANDUM OF UNDERSTANDING

*between*

**Brunel Business School,  
Brunel University**

**Brunel**  
UNIVERSITY  
WEST LONDON

*and*

**ΣΕΒ**

FEDERATION OF GREEK INDUSTRIES  
(SEV)

*on*

## **Research Collaboration**

### **1. Preamble**

- 1.1. This Agreement is intended to promote co-operation and advancement of international understanding between *Brunel Business School (BBS)*, and the *Federation of Greek Industries (SEV)* to their mutual benefit.
- 1.2. Nothing in this Agreement shall be construed as creating a legal relationship between the Parties.
- 1.3. The purpose of this Agreement is to enable BBS, and SEV to achieve objectives as set out below.

### **2. Objectives**

- 2.1. The development and promotion of research collaboration in areas of mutual interest and more specifically on Corporate Governance.
- 2.2. The development and delivery of specific research projects.
- 2.3. The organization of co-operative seminars, workshops and other academic meetings on matters of mutual interest.

### **3. The Understanding**

- 3.1. Proposals for collaborative work under this Agreement will be submitted through liaison officers designated by each Institution to assure conformity with the Objectives.

3.2. The terms and scope of each proposal will be described in individual *Letters* which will be prepared subsequent to this Agreement and signed by both Parties, in the case of Brunel-the Head of Brunel Business School, and exchanged prior to commencement.

**4. Commencement and Duration**

4.1. This Agreement commences on the date of signature by the appropriate officers of both Institutions.

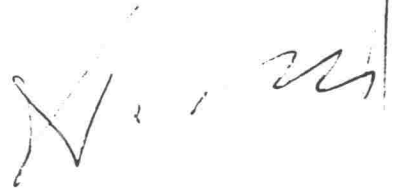
4.2. This Agreement shall be in effect for three years. This period may be extended or terminated by written consent of both institutions by six months notice.

Signed for and on behalf of  
**Brunel University**  
**Brunel Business School**



Professor Zahir Irani  
Head of Brunel Business School

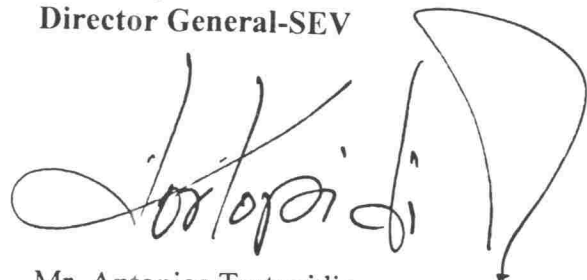
Signed for and on behalf of  
**Federation of Greek Industries**



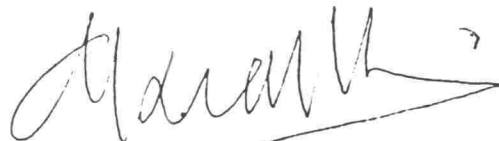
Mr Dionysios Nikolaou  
Director General-SEV



Dr Dimitrios N. Koufopoulos  
Brunel Business School  
Liaison Officer



Mr Antonios Tortopidis  
Head of Research-SEV



Dr Charilaos Charakas  
Legal Advisor-SEV

Dated: January 2007

Dated: January 2007